

SBA 7(A) LENDERS

Preferred (PLP), SBAExpress, Community Advantage and Veteran Incentive Lenders

** denotes Veteran Incentive Lender

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Expres</u> <u>s</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
Atlantic Union Bank 1800 Robert Fulton Drive Reston, Virginia, 20191 Kwame Asiedu , Portfolio Manager II 703.871.1055 Ext. 2927 703.477.5181 Cell Kwame.Asiedu@AtlanticUnionBank.com https://www.atlanticunionbank.com/business/lending	X	X	
1st Advantage Federal Credit Union 110 Cybernetics Way Yorktown, VA 23693 Paul Szabo, Business Relationship Manager 757-886-3300 pszabo@1stadvantage.org		X	
ABNB Federal Credit Union 830 Greenbrier Circle Chesapeake, VA 23320 Dan Grubb, Business Services Manager 757-523-5300 EXT.3371		X	
American National Bank & Trust 628 Main Street Danville, VA 24541 Randy McDaniel (434) 773-2295		X	
American National Bank & Trust 18321 Forest Road Lynchburg, VA 24502 Karen P. Kinnier (434) 386-6301		X	
American National Bank & Trust 3609 Old Halifax Road South Boston, VA Ronnie Moore (434) 575-8597		X	
Atlantic Capital Bank, N.A. 4870 Sadler Road, Suite 300, Glen Allen, VA 23060 Dennis Wagner, Vice President/SBA Lending (540) 850-7799 Dennis.Wagner@atlcapbank.com	X	X	

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<p>Bank of America 1-888-600-4000 or contact your local branch.</p> <p>In Hampton Roads area, contact: Samantha Damian, Senior Small Business Relationship Manager First Colonial Financial Center T:757.213.6561 F: 757.213.6576 920 First Colonial Road, Virginia Beach, VA 23454 Samantha.l.damian@bankofamerica.com</p>	X	X	
<p>The Bank of Southside Virginia 17208 Halligan Park Road Carson, VA 23830 Kenneth E. Adams, First Vice President (434) 246-5211 FAX 246-8402</p> <p>Eric L. Crawford Branch Manager/Banking Officer (804) 861-3161 FAX (804) 861-3183</p>		X	
<p>Bank of Clarke County 202 N Loudoun St Winchester VA 22601 Joe Zmitrovich, Senior Vice President/Chief Lending Officer 540-664-4942 (direct) 800-650-8723</p>		X	
<p>BayPort Credit Union 11820 Fountain Way, Suite 400 Newport News, VA 23606 Jennifer Coyne, Vice President (757) 873-4037 or 800-928-8801</p>		X	
<p>Benchmark Community Bank 100 S. Broad Street Kenbridge, VA 23944 Janice D. Puleo, Loan Specialist (434) 676-2666, ext 1135</p>		X	
<p>Blue Ridge Bank 17 W. Main Street Luray, VA 22835 Misty Deeds (540) 843-5212</p>		X	
<p>Business Finance Group, Inc. (Community Advantage Loan Program only) 3930 Pender Drive, Suite 300 Fairfax, VA 22030 Amy Rowan Phone: (703) 667-5049 Email: arowan@businessfinancegroup.org URL: http://www.businessfinancegroup.org</p>			X

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Business Lenders, LLC 50 State House Square Hartford, CT 06103 Penn Ritter, President and CEO (860) 244-9202	X		
Capital One, N.A. Visit http://www.capitalone.com/small-business-bank/financing/ or call 1-800-867-0904		X	
CapitalSource Bank 2205-K Oak Ridge Rd #217 Oak Ridge, NC 27310 Brian Misenheimer, Vice President (336) 298-7231 FAX (301) 272-3809 bmisenheimer@capitalsource.com	X		
CEI 7(a) Financing LLC Rob Wilson, CEO rwilson@cei7a.com (207-253-7715) www.cei7a.com			
Celtic Bank https://www.celticbank.com/products/business/sba-7a-loans or Call 1.877.251.2873 Celtic Express Loans from \$20,000 up to \$150,000: 1.866.644.0042 or see https://www.celticbank.com/express	X	X	
Central Virginia Federal Credit Union Kevin Harvey, Business Services Specialist (434) 528-9016, ext. 1074 kharvey@cvfcu.com			
Chesapeake Bank 1229 Lafayette Street, Suite 202 Williamsburg, VA 23185 Leigh Houghland, Senior Vice President (757) 253-9030 5501 Patterson Ave Richmond, Va. 23226 David Younce, Assistant Vice President (804) 939-6403			
Citizens Bank and Trust Company 126 South Main Street Blackstone, VA 23824 Cetric Gayles, Vice President (434) 292-8118		X	
City National Bank (800) 722-5945 https://www.cnb.com/lending/loans-lines-credit/small-business/sba-lending.asp	X	X	

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Commerce Bank (TD Bank, N.A.) 1 Royal Road Flemington, NJ 08822 Tom Thompson, Vice President Phone (888) 751-9000	X	X	
Community Bank of the Chesapeake 1320 Central Park Boulevard, Suite 408 Fredericksburg, VA 22401 David Belman, Vice President (540) 412-0164		X	
CornerStone Bank, N.A. 457 E. Nelson Street Lexington, VA 24450 Robert Hobbs, Commercial Lender (540) 463-2222 FAX 463-1011 hobbssb@csbva.com		X	
Dollar Bank 501 S. Independence Blvd. Virginia Beach, VA. 23452 Robin Witt Gregory, Vice President Business Banker 757.284.5023 rgregory027@dollarbank.com Lending in Chesapeake, Norfolk and Virginia Beach		X	
EagleBank 7815 Woodmont Ave. Bethesda, MD 20814 Ginny Heine, Executive Vice President (240) 497-2951	X	X	
Essex Bank 1325 Tappahannock Blvd. Tappahannock, VA 22560 (804) 443-8500			
Farmers & Merchants Bank Broadway Branch Donna Brown (540) 713-2568		X	
Fauquier Bank 10 Court House Square Warrenton, VA 20186 Wendy Emery, Vice President / Commercial Lender (540) 349-0224 347-6701 fax wendy.emery@tfb.bank Gary L. Jones II, Vice President Senior Commercial Relationship Manager 8780 Centreville Road		X	

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Manassas, VA 20110 703/656-7377 703/656-7374 FAX gary.jones@TFB.bank			
Fidelity Bank 1122 Pace Street, 1st Floor Covington, GA 30014 Danny Preston, Senior Vice President (404) 895-8905 FAX (770) 784-2784	X		
Fifth Third Bank See https://www.53.com/content/fifth-third/en/business-banking/borrowing/small-business-lending.html or call 1-877-534-2264	X	X	
First Bank & Trust Company Covering Southwest Virginia area west of Wytheville including counties of Russell, Washington, Wise, Smyth, Scott, Lee, Dickenson and Buchanan 359 West Main Street Lebanon, VA 24266 John Rock, Senior Vice President (276) 889-4622 jrock@firstbank.com Covering Bristol, Virginia area 1185 N. State of Franklin Road Johnson City, TN 37602 Wes Fletcher, Loan Officer (423) 282-3850 wfletcher@firstbank.com Covering Christiansburg, Fairlawn, Lynchburg, Roanoke, Rocky Mount and Wytheville 17011 Forest Road Forest, VA 24551 (434) 455-0888 <u>For Commercial Loans</u> Carey Wrenn, Senior Vice President cwrenn@firstbank.com <u>For Agriculture Loans</u> H.B. Hunter, Vice President hbhunter@firstbank.com Covering Bridgewater, Harrisonburg, Verona, Waynesboro, Staunton, Winchester and Woodstock <u>For Commercial Loans</u> John Bowers, Senior Vice President 1030 Richmond Avenue	X	X	

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Staunton, VA 24401 (540) 885-8000 jpbowers@firstbank.com <u>For Agriculture Loans</u> Bradley Webb, Vice President 120 University Blvd Harrisonburg, VA 22801 (540) 434-0671 bwebb@firstbank.com			
First-Citizens Bank & Trust Company See https://www.firstcitizens.com/business/small-business/sba-loans or call 1-866-322-4249	X	X	
First Community Bank P.O. Box 989 Bluefield, VA 24605 276-322-5487			
First National Bank Vice President and Sales Manager Mobile: 804.513.7700 phillipsd@fnb-corp.com	X	X	
FVCbank 7900 Sudley Road, Suite 100 Manassas, VA 20109 James C. Elliott, Senior Vice President (703) 656-7291 jelliott@fvcbank.com Terry L. Elliott, Senior Vice President (703) 436-3851 telliott@fvcbank.com		X	
Freedom First Credit Union 5305 Valleypark Suite 9 Roanoke, VA 24019 (540) 375-7781			
Frontier Community Bank 400 Lew Dewitt Blvd. Waynesboro, VA 22980 Christopher S. Chamberlin, Executive Vice President (540) 932-9100 FAX 943-4833 cchamberlin@frontiercommunitybank.com		X	
**<u>Fulton Bank</u> 4429 Bonney Road, Suite 100 Virginia Beach, VA 23462 Sabrina Davis – Vice President 757-223-4306 (Direct) 757-503-0232 (Cell)	X	X	

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<p>sdavis@fultonbank.com</p> <p>9030 Stony Point Parkway, Suite 150 Richmond, VA 23235 John Ramirez III, Vice President (804) 565-4410 joramirez@fultonbank.com</p> <p>2219 York Rd., Suite 400 Timonium MD 21093 Angela Wilczynski, SBA Regional Lender (410) 427-3566 awilczynski@fultonbank.com</p>			
<p>Hanmi Bank 928 S. Western Ave., #260 Los Angeles, CA 90006 213-427-5722</p>	X	X	
<p>Independence Bank 1370 South County Trail East Greenwich, RI 02818 (401) 886-4600 (888) 824-8873 Working Capital loans from \$25,000 to \$125,000 www.workingcapitalloan.com</p>	X	X	
<p>Langley Federal Credit Union 721 Lakefront Commons Newport News, VA 23606 Doris Jackson, Vice President (757) 224-4779</p>		X	
<p>Live Oak Bank 1741 Tiburon Dr Wilmington, NC 28403 910.790.5867 https://www.liveoakbank.com/small-business-loans/</p>	X	X	
<p>M&T Bank 3951 Westerre Parkway, Suite 300 Richmond, VA 23233 Christopher Fuller, Vice President, Business & Professional Banking Relationship Manager (804) 754-4801 cfuller@mtb.com</p>	X	X	
<p>National Bank of Blacksburg 100 South Main Street Blacksburg, VA 24060 Jason Pospichal, Senior Vice President (540) 951-6255</p>		X	
<p>Navy Federal Credit Union Please call Business Services at 1-877-418-1462.</p>		X	

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<p>New Horizon Bank 2442 New Dorset Circle Powhatan, VA 23139 Brian K. Grizzard, Acting President & CEO, SVP/Chief Credit Officer (804) 419-6363 bgrizzard@newhorizonbank.com 1870 Stoneridge Commerce Drive OR Tim Anonick, Vice President/Commercial Lender (804) 419-6513 cell (804) 873-2000 tanonick@newhorizonbank.com</p> <p>Will lend as far south as Mecklenburg County, west to Buckingham County (including Prince Edward County and in Farmville), north to Goochland County, and east to Chesterfield County.</p>		X	
<p>New Peoples Bank 101 Linden Square Drive Bristol, VA 24202 (423) 788-0098</p>		X	
<p>Newtek Small Business Finance, Inc. 60 Hempstead Ave., 6th Floor West Hempstead, NY 11552 Robert Rabuck, Senior Vice President (855) 284-3722</p>	X	X	
<p>Northwest Federal Credit Union 200 Spring Street Herndon, VA 20170 Tony Price, Vice President (703) 709-8900, ext. 4264</p>			
<p>Oak View National Bank 128 Broadview Avenue Warrenton, VA 20186 Sam Parker, Assistant Vice President (540) 359-7141</p>		X	
<p>Old Point National Bank Ghent Office 1812 Granby Street Norfolk, VA 23517 (757) 728-1873</p> <p>101 E. Queen Street Hampton, VA 23669 (757) 728-1254</p> <p>4139 Ironbound Road Williamsburg VA 23188 (757) 221-8387</p>		X	
<p>Park View Federal Credit Union</p>		X	

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1675 Virginia Avenue Harrisonburg, VA 22802 Kevin Nafziger, Loan Underwriter (540) 236-5763 FAX 540-879-2259 kevin.nafziger@pvfcu.org			
Pendleton Community Bank 57 South Main Street Harrisonburg, VA 22801 Jonah Pence, Senior Vice President (540) 421-7462 jpence@yourbank.com 300 North Main Street Franklin, WV 26807 Josh Byers, Vice President (304) 358-3622 x1108 jbyers@yourbank.com		X	
Pioneer Bank 690 Berkmar Circle, Office H Charlottesville, Va. 22901 Reid Young Vice-President/Commercial Lending (434) 973-1754 FAX 973-1840 Ryoung@pioneerbks.com		X	
PNC Bank, N.A. 1-877-287-2654 https://www.pnc.com/en/small-business/borrowing/sba-financing.html	X	X	
Premier Bank 320 North 1 st Street Richmond, VA 23261 LaTanya Hicks, Assistant Vice President (804) 771-5215 Latanya.hicks@premierbankinc.com		X	
Radius Bank Susan Malan VP GGL Business Development Officer 9 Novelty Lane, Suite 1 Essex, CT 06426 smalan@radiusbank.com 617.645.4392 - Mobile	X	X	
Skyline National Bank Anthony Edwards VP / Credit Administration (P) 276-773-2811 ext 1118 (C) 336-401-1698		X	

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<p>aedwards@skylinenationalbank.com</p> <p>Jonathan Kruckow, Executive Vice-President Chief Business Lending Officer Cell: 540-250-0280 jkruckow@skylinenationalbank.com</p> <p>Matt Martin, Vice-President/Commercial Loan Officer Office: 540-381-8121 mmartin@skylinenationalbank.com</p>			
<p>SmartBizLoans (in partnership with SBA Lending partners) https://www.smartbizloans.com/</p>			
<p>Sonabank, N.A. 11 A Main Street Warrenton, Virginia 20186 Michelle Douglas, Vice President 800-901-8022 mdouglas@sonabank.com</p> <p>2217 Princess Anne Street, Suite 212-1 Fredericksburg, VA 22401-3352 Teri Tosti, Vice President (800) 901-7943 ttosti@sonabank.com</p> <p>9495 Charter Gate Drive Mechanicsville, VA 23116 Jonathan Shearin, Commercial Relationship Manager (804) 832-7716 cell (804) 228-7735 jonathan.shearin@sonabank.com</p>	X	X	
<p>Southern Bank & Trust Company 3720 Virginia Beach Blvd. Virginia Beach, VA. 23452 (757) 446-9408</p>		X	
<p>SunTrust now Truist 4555 Mansell Road, Suite 100 Alpharetta GA 30022 Ronnie Smith, First Vice President, SBA Lending Division 770-369-9945 Office Ronald.D.Smith@SunTrust.com</p>	X	X	
<p>Surrey Bank and Trust 940 Woodland Drive Stuart , VA 24171 Brian Barnes, Vice President-Government Lending (336) 783-3917 bbarnes@surreybank.com Lending Territory in Virginia: Counties of Carroll and Patrick</p>	X	X	

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Touchstone Bank 4300 Crossings Blvd. Prince George, VA 23875 Jim Sedlar, EVP/Chief Lending Officer (804) 324-7390 Jim.Sedlar@touchstone.bank			
United Bank 8270 Greensboro Drive, Suite 500 McLean, VA 22101 John Gusciora, Vice President (703) 584-3468		X	
United Midwest Savings Bank 14101 Panama City Beach Parkway, Suite 300 Panama City Beach, FL 32413 Fred Crispen, Sr. Vice President, SBA Small Loans 850-249-6886 – Direct 844-531-9722 – Ext. 1700 Toll Free https://www.umwsb.com/loans/business-loans/	X		
UVA Community Credit Union 3300 Berkmar Drive Charlottesville, VA 22901 --Kelly A. Kahle, Commercial Relationship Manager (434) 964-2067 kelly.kahle@uvacreditunion.org --Ethan A. Dunstan, Vice President of Business Banking ethan.dunstan@uvacreditunion.org --Logan Riddick, Business Services logan.riddick@uvacreditunion.org		X	
VCC Bank 7814 Carousel Lane Richmond, VA 23294 Zachary Petry, Vice President – Small Business Lending (804) 939-6172 zpetry@vccva.org Matthew Ho Small Business Loan Officer (804) 939.6171 MHo@vccva.org <u>SOUTHWEST VIRGINIA AREA:</u> Cindy Green Snider, Small Business Loan Officer 110 Peppers Ferry Road, N.W. Christiansburg, VA 24073 (540) 260-3507 csnider@vccva.org	X	X	
Village Bank		X	

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13319 Midlothian Turnpike Midlothian, VA 23113 Tom Kelley, Commercial Relationship Manager (804) 419-1236 TKelley@villagebank.com			
Virginia National Bank 404 People Place Charlottesville,, VA 22911 Kelly Potter, Senior Vice President (434) 817-7489 kelly.potter@vnb.com		X	
Virginia Partners Bank 410 William Street Fredericksburg, VA 22404 Bill Musseman, Senior Vice President, Commercial Banking T: 540-374-0323		X	
Wells Fargo Bank, N.A. 1021 E. Cary Street, 5 th Floor Richmond, VA 23219 Steve Schwarz 804-697-6821	X	X	
Woodforest National Bank Small Business Loan Center - 1-800-685-1631, SmallBusinessLendingCenter@woodforest.com or In Farmville/Prince Edward County: Frank Aleman, 434-315-0058, faleman@woodforest.com	X	X	

As of 1/8/2020