



Virginia Beach Economic Development Investment Program (EDIP): A locally funded and administered **discretionary incentive program** available to qualifying existing or newly locating companies. **Not every company will be eligible to receive a grant.** Among other things, eligibility is determined on whether a company is part of one of the City's target industry sectors, average annual salaries, as well as capital investment and job creation over a 36 month period.

- Grant amounts may be based solely upon the average annual salary paid by the company for newly created FTE positions, **increasing the City's ability to provide assistance to certain headquarter and office projects.** The higher the average annual salary, the greater consideration a project may receive for a grant.
- Grants may be provided based on a company's qualifying capital investment in not only real estate but also taxable business property, **increasing the City's ability to provide assistance to certain office, computer technology, and biotechnology projects. Companies may also receive grants for improving their energy efficiencies.**

Qualifying investments include:

- o Public or private utility extension (on or off site)
- o Road, rail or other transportation access costs
- o Site acquisition
- o Site preparation (grading, drainage, paving)
- o Construction or build-out of publically and privately owned buildings
- o Employee training costs
- o **Purchase and installation of designated business related property, including machinery & tools; tangible business property used in a Research & Development business; computer hardware used by businesses primarily engaged in providing data processing services to other nonrelated or affiliated businesses; programmable computer equipment and peripherals employed in a trade or business; equipment used primarily for biotechnology; tangible personal property designed & used primarily for manufacturing a product from renewable energy; making Energy Star-rated improvements to a business facility**

Additionally, certain areas of the City have received "APZ-1" designation because of their proximity to Naval Air Station Oceana. Eligibility is based on a company's compatibility with applicable Navy and local ordinances, and is **geared toward attracting industrial users.** If a project is deemed a compatible use, it may qualify for expanded incentives:

- EDIP grant based on qualifying capital investment:
 - o Public or private utility extension (on or off site)
 - o Road, rail or other transportation access costs
 - o Site acquisition
 - o Site preparation (grading, drainage, paving)
 - o Construction or build-out of publically and privately owned buildings
 - o Employee training costs
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- Matching grant based on the retrofit of an existing building to make it suitable for a use compatible to applicable Navy and local ordinances
- Waiver of conditional use permit requirements
- 90% rebate of business license fees for a period of 15 years
- Reimbursement of all City fees associated with building & subdivision permits, site plan applications, and water and sewer connections
- Real estate tax abatement for qualifying properties that are rehabilitated or renovated, resulting in the conversion of a property from a use that is not compatible to applicable Navy and local ordinances to a use that is compatible; abatement is for a period of 15 years

Incentive grants are discretionary and not an entitlement. They may be used in conjunction with applicable business assistance programs available from the Commonwealth of Virginia, including Workforce Readiness Training, Major Business Facilities Job Tax Credit Program, and the Governor's Opportunity Fund Program. For more information, contact the Virginia Beach Department of Economic Development at 757.385.6464.